



## Making Money with Estate Sales: Our Guide to Starting and Growing a Successful Estate Sale Business

By Diehl Evans

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### Making Money with Estate Sales: Our Guide to Starting and Growing a Successful Estate Sale Business By Diehl Evans

"Why do you do estate sales?" is a question we're often asked. Well, one answer is that estate sales are a good way to help people settle their estate problems. Another answer is that estate sales are a great way for folks to get rid of stuff they don't need anymore; and, by turning their stuff into cash, they can buy something else. Newlyweds tell us they have outfitted their houses or apartments with stuff from our estate sales. They say that buying things second-hand in this way helps them to stretch their budgets. A third answer is that estate sales are also like a treasure hunt -- you never know what you will find in the bottom of an old trunk or up in an attic. Under all of that dust on an oil painting could lurk a long-lost Van Gogh or a Rembrandt; it could be a real "Blue Boy." Indeed, estates sales are all of the above, and more, whether they are small tag sales or large auctions. The thrill is always there. The thrill is always in the hunt, especially when you make a great deal. MAKING MONEY WITH ESTATE SALES will guide you through the ins and outs of estate sales, thereby allowing you to enjoy the thrill of the hunt and make great deals at the same time. We welcome all aspiring estate sales people who need a little help in growing into a larger business through using this book.

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