

## Everything is Possible: Life and Business Lessons from a Self-Made Billionaire and the Founder of Slim-Fast

By S. Daniel Abraham

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### **Everything is Possible: Life and Business Lessons from a Self-Made Billionaire and the Founder of Slim-Fast** By S. Daniel Abraham

In *Everything Is Possible*, Dan Abraham, the legendary founder of Slim-Fast, recounts the story of his personal and business life, starting from his childhood and army years and his purchase of Thompson Medical for \$5,000 when he was in his early twenties, and culminating in the sale of Slim-Fast for \$2.3 billion in 2000. At the heart of *Everything Is Possible* are 16 life lessons that Abraham has picked up in sixty years of a hard-working business career. Among them:

- There is no such thing as a mistake (see pages 198–202)
- Why I always insured that my suppliers made a profit (see pages 208–9)
- The philosophy of continuous improvement (see pages 202–5)
- If you have a theory and the facts dispute it, drop your theory (pages 205–8)
- The realization that we all have both good and bad luck in our lives, but many of us don't prepare for either (pages 216–9)
- I never saw a man pick a fight with a stronger man (pages 191–5)

But this memoir, a brilliant guide for anyone starting and growing a business, is about far more than business. Abraham tells the heartwarming story of growing up in a modest home in Long Beach, New York, and the lessons he learned from his mother, father, and one high school teacher that have guided him ever since. And there is more, much more: a discussion of his beliefs about the pleasure of giving; what he has learned from Judaism about ethics and the Golden Rule; and what he learned from his experiences with the FDA about the importance of compromise and about the necessity to fight hard when you believe you're right.

At a time, when newspapers are filled with reports of business fraud and deceptions, and when so many people believe that to have spectacular success in business you have to be ruthless and dishonest, this is an account of a business life that has been lived honorably, passionately, and successfully, and with fun. *Everything Is Possible* is a book to be savored and shared with young and old alike.

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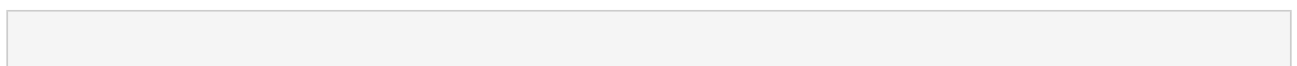
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### **Editorial Review**

#### **Review**

"I have known Dan Abraham for years, as both a close friend and a tireless advocate for peace between Israel and her neighbors. Now he reveals a side of himself he normally talks about only rarely and briefly: his personal story and his legendary and laudable business success in the creation of Slim-Fast, one of the most successful and beneficial products of the past fifty years."—President Bill Clinton

"*Everything is Possible* is filled with Dan Abraham's trademark directness, common sense, and infectious optimism—applied to politics, to business, to life."—President Bill Clinton

#### **About the Author**

S. Daniel Abraham, the former chairman of Slim-Fast Foods, is the founder of the Center for Middle East Peace and Economic Cooperation in Washington, D.C., and a dedicated philanthropist devoted to Israel and Mideast peace. His other philanthropic projects address the needs of the homeless, terminally ill children, and abused children, as well as issues concerning health care, education, nutrition research, and Jewish life. A New York native, he now lives in Palm Beach, Florida, with his wife, Ewa, and their two young children, Sarah and Sam.

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##### **Reginald Hunter:**

Do you one of people who can't read gratifying if the sentence chained from the straightway, hold on guys that aren't like that. This Everything is Possible: Life and Business Lessons from a Self-Made Billionaire and the Founder of Slim-Fast book is readable simply by you who hate those straight word style. You will find the information here are arrange for enjoyable reading experience without leaving actually decrease the knowledge that want to supply to you. The writer regarding Everything is Possible: Life and Business Lessons from a Self-Made Billionaire and the Founder of Slim-Fast content conveys the idea easily to understand by lots of people. The printed and e-book are not different in the content but it just different in the form of it. So , do you continue to thinking Everything is Possible: Life and Business Lessons from a Self-Made Billionaire and the Founder of Slim-Fast is not loveable to be your top collection reading book?

##### **Philip Edwards:**

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**David Hoag:**

People live in this new day of lifestyle always attempt to and must have the spare time or they will get lots of stress from both lifestyle and work. So , whenever we ask do people have extra time, we will say absolutely of course. People is human not really a robot. Then we ask again, what kind of activity do you possess when the spare time coming to you actually of course your answer will certainly unlimited right. Then ever try this one, reading textbooks. It can be your alternative with spending your spare time, typically the book you have read will be Everything is Possible: Life and Business Lessons from a Self-Made Billionaire and the Founder of Slim-Fast.

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